



ASSOCIATION OF CERTIFIED  
SANCTIONS SPECIALISTS

WWW.SANCTIONSASSOCIATION.ORG

# EUROPEAN CONFERENCE ON GLOBAL ECONOMIC SANCTIONS AND EXPORT CONTROLS

PRACTICAL GUIDANCE FOR THOSE DEALING WITH SANCTIONS  
AND EXPORT CONTROLS IN THE EUROPEAN MARKET

**VIRTUAL EVENT**



## GOLD SPONSORS



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## Expert insights and workable solutions for:

- Dealing with conflict in EU and US sanctions law
- Identifying ultimate beneficial owners
- Reducing false positives
- Using blockchain and AI for sanctions compliance
- Mitigating supply chain risk

**MARCH 9 - 10, 2021 9:30 - 16:30 HRS CET**

Visit: [2021eu.sanctionsconference.com](https://2021eu.sanctionsconference.com)

✉ [info@sanctionsassociation.org](mailto:info@sanctionsassociation.org)

☎ +1-305 433 7187

# YOU WILL LEARN HOW TO

- **Effectively** meet multiple jurisdictions' compliance expectations
- **Deal** with extraterritorial reach of US sanctions
- **Navigate** potential new developments in Russian energy sanctions
- **Resolve** conflicts in law regarding Iran sanctions and EU Blocking statute
- **Implement** lessons learned from painful sanctions enforcement actions
- **Take** advantage of the latest sanctions screening technology
- **Manage** sanctions and export controls risk in the global supply chain

## WHO SHOULD ATTEND?

- OFAC/Sanctions Compliance Officer
- Export Controls Officer
- Trade Controls Officer
- AML/BSA Officer
- Financial Crime Risk Manager
- Regulatory Counsel
- Compliance Officer
- Audit Manager
- General Counsel

# TOP REASONS TO ATTEND

- Broaden your professional network by benchmarking with the who's who in the industry
- Avoid legal troubles and huge fines by updating your knowledge on sanctions compliance risks
- Walk away with a broadened awareness of what you must do to stay out of trouble
- Get experts to answer your questions directly, compare notes, and network with your colleagues.



# EXPERT SPEAKERS

## KEYNOTE SPEAKER



Sebastiaan Bennink  
Bennink Amar (BA) Trade Law  
Netherlands



Oliver Bullough  
Author of Moneyland  
United Kingdom

## KEYNOTE SPEAKER



Aimee Langley  
Office of Financial Sanctions,  
Implementation (OFSI)  
United Kingdom



Tatjana Dobrovolny, Dipl. Ing.  
Raiffeisenbank International  
Austria



Dave Loeser  
Accuity  
United States



Luke Fothergill  
Citi  
United Kingdom



Stuart Gamester, CSS  
Shell International Ltd  
United Kingdom



Aneta Klosek  
Accuity  
United States



Jim Huish  
FTI Consulting  
United Kingdom



Amalie Korning Wedege, CSS  
Danske Bank  
Denmark



Sofoklis Karapidakis  
Mytilineos S.A.  
Greece



Sandrine Cornu  
Cargill International  
Switzerland



Adrian Muller  
Western Union  
Lithuania



Alina Nedea  
Service for Foreign Policy Instruments  
(FPI) European Commission  
Belgium



Saskia Rietbroek, CSS  
Association of Certified  
Sanctions Specialists (ACSS)  
Netherlands



Martijn Feldbrugge  
Business & Sanctions  
Consulting Network (BSCN)  
Netherlands



Markus Schweininger  
Schaeffler AG  
Germany



Sheila Jassies  
Cofco International  
Netherlands

## GOLD SPONSORS



Andy Wragg  
AXA XL  
United Kingdom



David Robertson MICA  
Beazley  
United Kingdom



## SILVER SPONSORS



Dr. Prasad Chintamaneni, PhD  
Treliant, LLC  
United States



Ron E. Ziegler  
Treliant, LLC  
United States

Treliant

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The Association of Certified Sanctions Specialists (ACSS) is a professional membership body for sanctions professionals worldwide. It was formed to advance sanctions compliance by supporting the professional development of the individuals who lead those efforts.

## The goal of ACSS is to

- Serve the professional interests of its members by delivering high quality services and promoting the interests of the profession
- Provide professional qualifications and set standards for sanctions practitioners
- Be an authoritative and respected voice promoting sanctions compliance
- Enhance the careers of sanctions professionals worldwide

## ATTENDEES TO PREVIOUS CONFERENCES

“Great knowledge from the presenters and the content was relevant”

**Jose R. Fernandez**

Bank of America – Charlotte, NC, USA



“Both speakers were exceptionally knowledgeable and provided practical information regarding the sanctions changes”

**Adam Hermes**

Comerica Bank – Livonia, USA



“Very relevant and practical items”

**Christian Velasquez**

Payoneer – New York, NY, USA



“It was very informative. The speakers were clear and the information was disseminated in a clear, concise manner.”

**Nicolette Douglas**

Axa Equitable Life Insurance Company – New York, NY, USA



“Great coverage of information”

**Cathy Swindell-Smith**

Wells Fargo – Charlotte, NC, USA



“Timely topic, detailed, knowledgeable speakers”

**Mary Flanagan**

Regions Bank – Birmingham, AL, USA



# AGENDA

TUESDAY MARCH 9, 2021

DAY 1

- 09:30 – 10:00 HRS      Welcome Video

Welcome! Learn how to make the most of the EU Sanctions Conference
- 10:00 – 10:30 HRS      KEYNOTE ADDRESS: Lessons From An Oligarch: How To Dodge EU Sanctions

The conference kicks off with an engaging presentation by Oliver Bullough, author of MoneyLand. Learn how Oligarchs evade sanctions as he takes you deep into the world of shell companies and tax havens.
- 10:40 – 11:30 HRS      Government Panel - Brexit, EU Global Human Rights Regime and Other Regulatory Expectations and Lessons Learned from EU Sanctions Enforcement Cases

  - Updates from the EU Commission, OFAC and OFSI
  - Insight into effective controls in a vigorous enforcement environment
  - Lessons learned from EU sanctions enforcement cases
- 11:40 – 12:20 HRS      A Guide to Maritime: AIS Monitoring and Vessel Tracking

  - Delve into the compliance expectations of OFSI and other regulators
  - How far back should you look at AIS history?
  - Dealing with false positive, resource allocation, and other considerations
- 12:20 – 12:50 HRS      Power Lunch & Learn Session

Lunch and Learn! This is a great time to take a lunch break and watch one of our expert corporate partners provide new insights and trends in sanctions risk management.
- 12:50 – 13:20 HRS      Innovations and Solutions in the Marketplace

Visit the online market place and see what sanctions compliance tools and services can assist your organization.

- 13:30 – 14:10 HRS      Sanctions and Export Controls Risks in the Supply Chain

  - Assessing sanctions and export controls risk in complex trade chain operations
  - Vetting suppliers and buyers and understanding ownership structures
  - How to scrutinize goods throughout entire product and service life cycle (including warranties and maintenance)
  
- 14:20 – 14:50 HRS      Identifying and Mitigating Sanctions Risks in the Commercial Insurance Sector

  - Staying ahead of evolving sanctions in Russia, China, etc
  - Potential dangers for insurers and what can happen if sanctions controls are weak
  - KYC and third party vendor management
  
- 14:50 – 15:20 HRS      Innovations and Solutions in the Marketplace

Visit the online market place and see what sanctions compliance tools and services can assist your organization.
  
- 15:20 – 15:50 HRS      Roundtable: How to Reduce Your False Positives

Discuss screening best practices with your peers. Attendees will engage in detailed discussion on screening tools and how to mitigate false positives.
  
- 16:00 – 16:30 HRS      OFAC vs EU Sanctions: Iran, the EU Blocking Statute, and the Extraterritorial Reach of US Sanctions

  - Overview of conflicting extraterritorial US sanctions, rules and regulations
  - EU blocking statutes in relation to Iran on EU and national levels
  - Mitigating risks of potential infringement of both sanctions laws and blocking measures
  
- 16:30 HRS                      Day 1 Concludes

Impressive speaker panel & wealth of knowledge.

**Marlon Orantes, Itau Unibanco S.A.**

Great speakers, great energy & very informative.

**James Slattery, International Compliance Training**

- 09:30 – 10:00 HRS      Welcome Video  
  
Welcome to Day 2! Learn how to make the most of the EU Sanctions Conference
- 10:00 – 10:30 HRS      Keynote Address  
  
TBD
- 10:40 – 11:30 HRS      Building the Business Case for Sanctions Technology
  - Speed Challenge! How to meet time constraints and stay compliant with instant payment screening
  - Using blockchain and artificial intelligence for sanctions screening
  - Other tech trends every sanctions officer needs to know

Many real life, practical insights into the challenges surrounding sanctions.

**Michelle Gallagher, PCCW Global**

Overall great conference; really enjoyed the private sessions.

**Patrick Cave, Guggenheim Partners**

- 11:40 – 12:20 HRS      Dealing with Export Controls Versus Sanctions: Licenses, Lists and Other Practical Considerations
  - Practical tips for dealing with European Union’s export control regime, including dual use goods and licenses
  - What to do with an export controls list hit vs. a sanctions list hit
  - How U.S. export controls extend extraterritorily, and create additional compliance requirements for European companies
- 12:20 – 12:50 HRS      Power Lunch & Learn Session  
  
Lunch and Learn! This is a great time to take a lunch break and watch one of our expert corporate partners provide new insights and trends in sanctions risk management.
- 12:50 – 13:20 HRS      Innovations and Solutions in the Marketplace  
  
Visit the online market place and see what sanctions compliance tools and services can assist your organization.

● 13:20 – 13:50 HRS Trivia Quiz: Test your EU Sanctions Knowledge

Participate in this Live Game and test your knowledge of EU sanctions. This interactive session format will test your real-world knowledge on regulations and sanctions definitions, as well as key lessons learned from enforcement cases in a fun and interactive format. So, join us!



PLUS: OUR POPULAR SANCTIONS TRIVIA GAME!

AND YES... THERE ARE PRIZES!

Participate in this Live Game and test your knowledge of EU Sanctions. This interactive session format will test your real-world knowledge on regulations and sanctions definitions, as well as key lessons learned from enforcement cases in a fun and interactive format.

● 14:00 – 14:40 HRS From Venezuela to Russia to Iran: Connecting the Dots

- Learn how these three sanctioned countries are connected to each other
- Iranian captains being listed for transporting oil
- Russian banks listed for investing in Venezuela

● 14:40 – 15:10 HRS Innovations and Solutions in the Marketplace - Final Opportunity

Visit the online market place and see what sanctions compliance tools and services can assist your organization.

● 15:10 – 15:50 HRS Roundtable: Identifying Ultimate Beneficial Owners

What are your peers doing to identify ultimate beneficial owners and is it something you can implement in your organization? This is your opportunity to have that discussion.

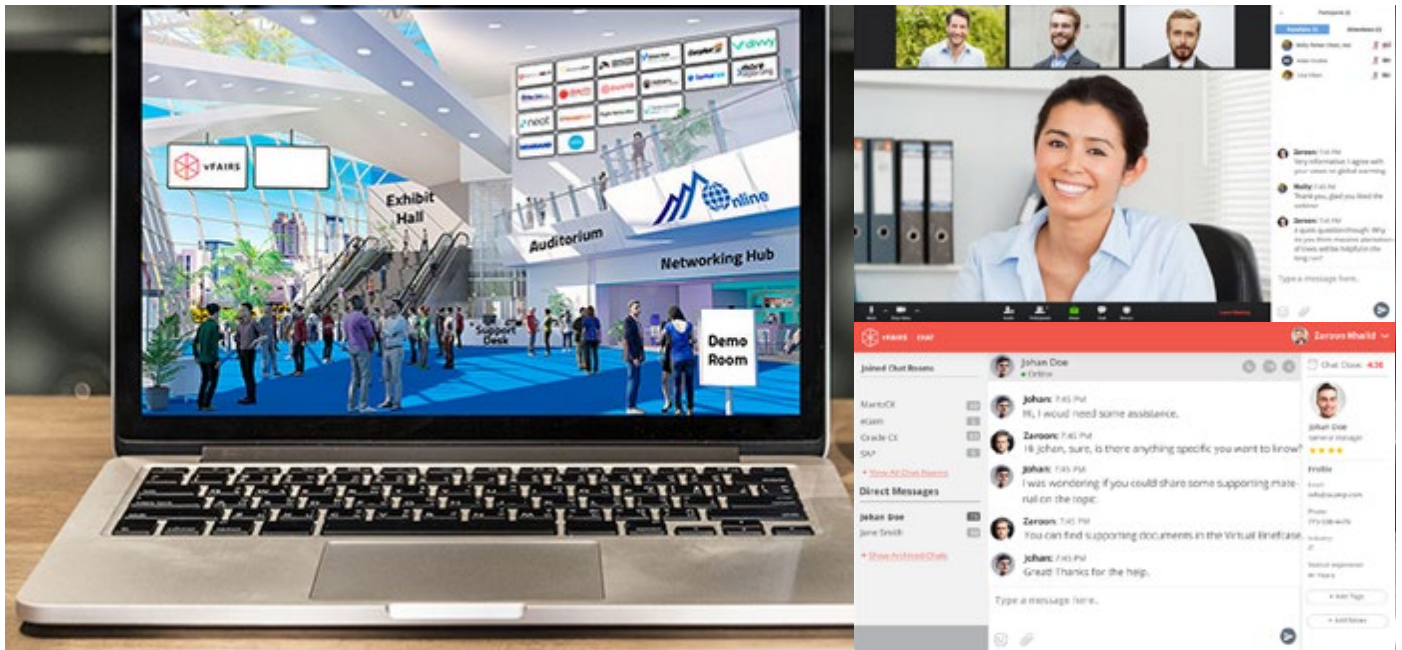
● 16:00 – 16:30 HRS Is This Legal? Interactive Hypothetical Scenarios

- Ask a lawyer if hypothetical scenarios are legal under EU or US Sanctions
- Test your knowledge on EU ownership guidance
- Get answers on complex EU sectoral sanctions issues

● 16:30 HRS Conference Adjourns



# WHAT YOU CAN EXPECT AT OUR VIRTUAL CONFERENCE



Our virtual conferences are the same conferences you have come to expect in person but transformed to a virtual format. The new virtual conference delivers the same access to a community of industry leaders. We invite you to be part of this community.

- Immerse yourself in live presentations, panel discussions, specialized breakout sessions and networking opportunities.
- Engage in meaningful dialogue with attendees and speakers in an interactive format.
- Expand your network to a global audience.
- Meet 1-on-1 with attendees you select and exchange contact information for lasting connections and true engagement.
- Reduce waste and carbon footprint through this environmentally friendly platform.
- Eliminate the costs and stress of travel.

*Our new virtual events continue to be guided by our unifying philosophy: we believe that growth and success occurs when the power of people and the power of information come together. We may not be able to gather in person, but nothing stops connection and innovation.*



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## PRICING & REGISTRATION

<b>CONFERENCE ATTENDANCE</b>	<b>ACSS MEMBER</b>	<b>\$ 595</b>
	<b>NON ACSS MEMBER</b>	<b>\$ 695</b>

### TEAM DISCOUNTS

Receive up to 20% off for groups. Group discounts cannot be issued retroactively. In order to secure a group discount, please call 305-433-7187 or email [info@sanctionsassociation.org](mailto:info@sanctionsassociation.org)

### SPONSORSHIP AND EXHIBIT OPPORTUNITIES

Enhance your marketing efforts through sponsoring a special event or exhibiting your product at this event. We can design custom sponsorship packages tailored to your marketing needs. Our most recent virtual event had over 1,400 registrants. To learn more about sponsorship opportunities please call 305-433-7187 or email [info@sanctionsassociation.org](mailto:info@sanctionsassociation.org)

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